

CCS New England is growing in the Gate City



CCS New England of Nashua recently completed a major renovation project to its facility. The company, which is celebrating its 15-year anniversary, is looking to hire additional employees.

COURTESY

CCS New England, one of the largest audio and visual integrators in the nation, moved its regional headquarters from Chelmsford, Mass., to the Gate City in 2010.

Since that time numerous new clients have been added, and the company is planning on hiring several employees in the coming months.

“Our mission has always been great customer service with fair competitive pricing,” said Cheryl Gamst, who launched the business with her husband, Chris, in 1998. “This year we are celebrating our 15-year anniversary. This is a big milestone for us. There were times that we weren’t sure we would make it five years let alone 15.” She contributes their success to 22 dedicated employees who understand the company’s goals and work hard to achieve them.

Their facility, located at 132 Northeastern Boulevard, has numerous high-tech gadgets, including high-definition video conferencing systems, room control systems, digital signage, interactive teaching and meeting tools, projectors and more on display. The latest audio visual technology is available for customers to experience first hand.

Last fall, the CCS building underwent a major renovation project that enhanced its insulation and revamped the exterior look of the office space. What once looked like a warehouse now has a more inviting curb appeal, Gamst said. The building improvements were completed in April, and the company is now moving on to its next phase of revitalization, which includes expanding its workforce by adding at least four additional employees, said Gamst. CCS is looking to hire at least two new sales representatives and two new installers.

“We need them now more than ever,” she said, explaining the company grew by about 30 percent last year.

Just this year alone, CCS has expanded its presence in the corporate and government sectors, working on audio-visual installations with companies such as Paychex, Senior Systems, Aspen Technologies, General Dynamics, Boston Beer Co., Mitre Corp. and Salem Community TV.

According to a release, the second half of 2013 is looking just as bright for CCS. The company will begin working with a multitude of clients in the education sector, including SUNY Schools, Fitchburg State University, Massasoit Community College, Dartmouth Medical School, Sutton Public Schools and more.

“We are grateful for our clients that continue coming to us for their (audio-visual) needs as well as for our new partnerships,” Chris Gamst, vice president of CCS New England, said in a statement. “In this digital world, it’s becoming more imperative than ever before to have the latest visual and interactive tools. Whether it’s to keep businesses efficient and effective, or to keep our students engaged, these audio visual solutions are key.”

CCS provides sales, design, integration, installation and maintenance of audio and visual equipment including video conferencing systems, interactive whiteboards, classroom response systems, projectors, LCD and plasma displays, document cameras and more.

The Gamsts say the audio-visual industry is evolving, and that organizations and businesses are relying on visual technology for success.

“We are here to help businesses save money, use their old technology when possible and help them become more energy efficient,” Cheryl Gamst said.

The company’s relocation into New Hampshire was a wise move, she said, adding the Granite State has an incredibly business-friendly atmosphere.

CCS New England is inviting the public to attend an open house next month to learn more about the company and to

celebrate its 15th anniversary. The open house will be held all day Sept. 12 and 13, with vendors present with exhibits and demonstrations on the latest audio visual technology.

CCS New England serves the New England area designing audio visual solutions for customers in the corporate, government and education sectors.

khoughton@newstote.com