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CCS New England Sees 50 Percent Increase in Year-Over-Year Revenue as Sales Expand in Mass., New Hampshire Nashua-based A/V integrator on pace for record year

NASHUA, N.H. – (Sept. 27, 2012) – CCS New England, a leading audio visual systems integrator, today reported that its year-over-year revenue increased by 50 percent putting the company on pace for a record setting year in 2012. CCS New England's boost in revenue from 2011 to 2012 for the January to August period was largely driven by expanded sales from established clients in the education sector and growth from new clients in the corporate sector.

CCS New England saw a significant uptick in its education business in both the K-12 and higher education areas. This was fueled by referrals as well as additional work for existing clients with new buildings and facilities coming online across Massachusetts and New Hampshire. CCS' education clients include Bentley University, University of Massachusetts, North Shore Community College, Lynn Public Schools, Nashoba Regional School District, and many others.

CCS also works closely with corporate clients and completed audio visual projects with IBM, Liberty Mutual, Paychex, Federal Home Loan Bank of Boston and Raytheon among others this year.

"Visual and interactive media tools have become a necessity across all industries. Educational institutions and businesses alike realize the importance of incorporating audio visual solutions in their facilities to improve their organizations," said Chris Gamst, vice president of CCS New England. "We anticipate that our growth will continue and our revenues are currently on pace for a record year."

CCS New England, serves the entire New England area including: New Hampshire, Massachusetts, Rhode Island, Connecticut, Maine and Vermont. As an audio visual systems integrator, CCS New England designs audio visual solutions for customers in the corporate, government and education sectors. CCS provides everything from design, integration and installation to training clients on the use of audio visual technology and equipment. CCS offers multiple product lines to enhance presentation effectiveness and customer experiences including SMART Board™ interactive whiteboards, Plasma and LCD displays, Crestron and AMX room control systems, Projectors and Video Conferencing Systems.

About CCS New England

CCS New England was founded in 1998 by Cheryl and Chris Gamst. CCS serves New England-area customers in the corporate, government and education sectors. The company provides full service sales, design, integration, installation and

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maintenance of audio and video equipment including interactive whiteboards, classroom response systems, projectors, LCD and plasma displays, Video Conferencing Systems, Digital Signage, audio systems, document cameras, energy management systems, sound masking and more. During the past 13 years, CCS New England has been named a Top 50 Woman Owned Business, Top 50 Diversity Owned Business and Top 50 Privately Held Business. CCS was also recently designated as a certified Cisco TelePresence Video Express Authorized Technology Provider Partner. Additionally, the company was recently ranked by *Systems Contractor News* magazine as one of the nation's top 12 audio visual integrators. For more information about CCS visit www.ccsprojects.com/nh.

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