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CCS New England Continues to Add Clients and Looks to Hire Additional Employees

Nashua-based, family-owned A/V integrator celebrates 15 year milestone and continued growth

NASHUA, N.H. – Leading audio visual systems integrator, CCS New England marks its 15-year anniversary in 2013 by adding an extensive addition of clients to its roster and plans to hire several new employees.

Already in 2013, CCS has expanded its presence in the corporate and government sectors, working on innovative audio visual installations with companies such as Paychex, Senior Systems, Aspen Technologies, General Dynamics, Boston Beer Company, Mitre Corporation and Salem Community TV.

The second half of 2013 is looking just as bright for CCS. The company will begin working with a multitude of clients in the education sector for both the K-12 and higher education areas. These clients include SUNY Schools, Fitchburg State University, Massasoit Community College, Dartmouth Medical School, Bridgewater State University, Merrimack College and Sutton Public Schools. In addition, long-term clients North Shore Community College and Boston University have requested additional installations.

“We’re grateful for our clients that continue coming to us for their A/V needs as well as for our new partnerships,” said Chris Gamst, Vice President of CCS New England. “In this digital world, it’s becoming more imperative than ever before to have the latest visual and interactive tools. Whether it’s to keep businesses efficient and effective or to keep our students engaged, these audio visual solutions are key.”

In addition to growing its current client base and adding new partnerships, CCS is looking to hire additional employees as well. These new positions will include sales representatives and installers.

Chris Gamst and his wife Cheryl, launched the business in 1998 with just a few thousand dollars. They downsized their family home and didn’t pay themselves for 18 months to make the business work. They continued to grow at such a strong pace they moved five times to larger facilities to accommodate their continually expanding needs. Their most recent expansion is five times larger than their previous location. Now a multi-million dollar company, CCS has tripled its employees since opening 15 years ago and successfully expanded in the midst of the harsh economic climate of the past few years.

CCS New England, serves the entire New England area including: New Hampshire, Massachusetts, Rhode Island, Connecticut, Maine and Vermont. As an audio visual systems integrator, CCS New England designs audio visual solutions for customers in the corporate, government and education sectors. CCS provides everything from design, integration and installation to training clients on the use of audio visual technology and equipment. CCS offers

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multiple product lines to enhance presentation effectiveness and customer experiences including SMART Board™ interactive whiteboards, Plasma and LCD displays, Crestron and AMX room control systems, Projectors and Video Conferencing Systems.

About CCS New England

CCS New England was founded in 1998 by Cheryl and Chris Gamst. CCS serves New England-area customers in the corporate, government and education sectors. The company provides full service sales, design, integration, installation and maintenance of audio and video equipment including interactive whiteboards, classroom response systems, projectors, LCD and plasma displays, Video Conferencing Systems, Digital Signage, audio systems, document cameras, energy management systems, sound masking and more. During the past 15 years, CCS New England has been named a Top 50 Woman Owned Business, Top 50 Diversity Owned Business and Top 50 Privately Held Business. CCS was also recently designated as a certified Cisco TelePresence Video Express Authorized Technology Provider Partner and has earned the coveted Diamond Level Certified Audio Visual Systems Provider from InfoComm International. Additionally, the company was recently ranked by *Systems Contractor News* magazine as one of the nation's top 10 audio visual integrators. For more information about CCS visit www.ccsnewengland.com.

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